

# Alexandre Zeller

Applied AI Architect · Trusted Technical Advisor · Enterprise AI

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## PROFESSIONAL SUMMARY

Applied-AI practitioner and trusted technical advisor who guides enterprises from discovery to successful AI deployment. As internal AI lead at JLL France, I helped 3 major accounts (AG2R La Mondiale, AEW, RedTree Capital) adopt enterprise AI — use-case discovery, evaluation, governance — and drove LLM adoption from 0 to 50% weekly usage while training 300 people from field teams to executive committees (COMEX France, EMEA, global). Hands-on with LLMs, agents, MCP and prompt engineering; passionate about teaching and translating technical concepts for any audience. Seeking to architect enterprise AI adoption full-time at a frontier AI lab.

## CORE COMPETENCIES

Enterprise AI Adoption | Trusted Technical Advisor | LLM Solution Design | Evaluation Frameworks | Executive Enablement | Change Management | Prompt Engineering | Agentic Systems & MCP | Technical Training

## PROFESSIONAL EXPERIENCE

### JLL France

Sept. 2022 – Present

#### Senior Project Manager — Project & Development Services / Internal AI & Data Lead

- Guided 3 major accounts (AG2R La Mondiale, AEW, RedTree Capital) through AI-adoption readiness: data governance, use-case structuring, change management.
- Drove enterprise AI adoption of generative AI and LLMs from 0 to 50% weekly usage across PDS France; trained 300 employees, field teams to executives.
- Designed and delivered AI enablement sessions across EMEA, up to executive committees (COMEX France, PDS, Capital Markets).
- Explored and structured agentic AI processes — agents, skills, plugins and MCP/API integrations — to orchestrate workflows and knowledge access.
- Built an internal opportunity-detection tool through data structuring — 5 qualified leads in one year; automated admin workflows (~0.5 day/week saved per employee).
- Led complex transformation projects for institutional and international clients, budgets up to €100M (regulatory, ESG, financial, multi-stakeholder).

### Vinci Immobilier

Mar. – Aug. 2022

#### Assistant Program Manager

Coordinated project activities from design to delivery across all phases.

### NGE Connect

Jun. – Sept. 2021

#### IoT Analyst Intern — Smart City

Studied and tested IoT network solutions for smart construction sites and urban infrastructure.

## EDUCATION

Engineering Degree, Civil Engineering — ESTP Paris

2019 – 2022

Preparatory Class, Mathematics & Physics — Institut Stanislas, Cannes

2017 – 2019

## SKILLS

**Applied AI & Deployment:** AI workflow design & deployment, adoption & enablement, decision-support tools, prompt engineering, technical & business training

**AI-Native Build:** AI-assisted coding, rapid prototyping, lightweight tools & apps, structured automations, agentic systems (agents, skills, plugins, MCP, APIs)

**Communication & Pedagogy:** client presentations, training all levels (field to C-suite), multi-stakeholder coordination, technical-to-business translation, change management

**Tools:** Claude Code/Cowork, Cursor, VS Code, Codex, Python, Excel (advanced), Power BI, Notion • **Languages:** French (native), English (fluent)